Scottish Rural Business Directory 2017

In Association with

INTEGRATING YOUR GUIDE TO
WHO'S WHO IN SCOTTISH LAND & ESTATES
Our diverse sector continues to evolve

Wide range of businesses and activities contribute to the development of a vibrant rural economy

DAVID JOHNSTONE
Chairman, Scottish Land and Estates

I t gives me great pleasure to welcome the publication of the 2016-2017 Scottish Land & Estates Business Directory, the first one since 2008. There are many and varied businesses providing a whole range services and products to rural land-based businesses across Scotland and beyond. These businesses, as well as being key parts of the supply chain of our core membership, are a crucial part of our wider rural economy.

There exists a high degree of interdependence through this supply chain, as has been illustrated in the past by economic surveys including our own, which show how such businesses underpin and support both our rural economy and communities. I am therefore delighted that we can bring this together here in our new Directory. I am sure this will be valued as a useful resource, both for our membership and for those wishing to connect with our membership.

The directory is provided free to all Scottish Land & Estates members and I would hope that our members will use this Directory as a “go to” resource for their product and service needs – supporting the rural businesses that support their organisation.

As will be evident from the following pages, our rural sector has changed markedly in the intervening years since our organisation was established in 1906. However, change is something our membership is well used to, and their businesses will continue to evolve to keep abreast of new developments and opportunities.

The now very diverse nature of our sector is reflected in this unique listing, which captures the wide range of businesses and activities that make up our membership and contribute to the development of a vibrant rural economy in Scotland.

What has not changed is the very important role that Scottish Land & Estates has in representing and promoting our members’ businesses and interests. This remains absolutely central to what we do and why we exist. As such, it is important to know who is on our team and what they do in representing our membership, hence included in this Directory is a “Who’s who” of our organisation.

I would like to especially thank Subaru for their generous sponsorship and support for this publication. This is very welcome and appreciated.

The Scottish Land & Estates Business Directory provides a unique and cost-effective way to reach our whole membership and I am sure that this will become a valued guide to the very wide range of skills and services that are offered by Scottish Land & Estates member businesses.
Scottish Land & Estates uniquely represents the interests of those involved in rural properties and businesses. We stand for a proactive approach to promoting business, enterprise and property interests in rural Scotland, building on more than 100 years of experience.

Our members are at the forefront of providing housing, employment, tourism and enterprise, and farming opportunities. We work to create and shape a positive and sustainable business operating environment and to increase the awareness of the very valuable and full contribution landowners and managers make to the rural economy and rural communities throughout Scotland.

If you own land or run a business in rural Scotland, you should be a member of Scottish Land & Estates.

We offer several different types of membership:
- Landowner
- Trade (supplying goods and services)
- Professional (providing goods and services)
- Equestrian

Please fill in your details below, and we will call you back to arrange your Scottish Land & Estates membership. If you prefer, please call us on 0131 653 5400 or email Scottish Land & Estates Limited is a company limited by guarantee. Registered in Scotland, number SC257726, registered office as below.

Every member of the Company undertakes to contribute to the Company’s assets if it should be wound up while they are a member or within one year after ceasing to be a member such amount as may be required, not exceeding one pound.

The Company does not accept legal liability for any advice given to members either by other members or its employees or anyone purporting to act on behalf of the Company. Any advice provided to members is intended as initial guidance only and should not be relied upon or acted upon as substantive advice by the member, who should seek appropriate independent professional advice.

I confirm that the details given on this application form are correct and apply to be admitted to membership of Scottish Land & Estates. I also confirm that I have read and understood the terms and conditions below.

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During 2016 we delivered an extensive and varied event calendar, with events ranging from our annual taxation conference to bracken harvesting demonstrations. Our 2017 calendar will be no different. As well as events already confirmed, we are firming dates in the diary for a whole range of events throughout the year as well as planning the themes for the coming show season. Regular updates on upcoming events are available on our website and

**CONFIRMED 2017 EVENTS ARE:**

- **8 February** – Annual Reception
  South East Region – Venue TBC
- **30 May** – Scottish Land & Estates
  Spring Conference 2017 - Rural Investment: Hopes and Fears for a New Era, Assembly Rooms, Edinburgh
- **22-25 June** – Royal Highland Show, Ingliston
- **30 June-2 July** – GWCT Scottish Game Fair, Perth
- **28-29 July** – Border Union Show, Kelso
- **30-31 July** – Turriff Show, Aberdeenshire
- **4-5 August** – Highland Field Sports Fair, May

**Date TBC** – Galloway Country Fair, Drumlanrig Castle, Dumfries & Galloway

Please contact us for initial Planning advice without obligation:
Edinburgh: 0131 297 2320
Scottish Borders: 01835 869 570

www.clarendonpd.co.uk
Email: info@clarendonpd.co.uk

Dates for your diary
Out and about, the Outback does it with style
Scottish Land & Estates Chairman David Johnstone is impressed by the latest rugged all-wheel drive Subaru

Out and about, the Outback does it with style. Scottish Land & Estates Chairman David Johnstone is impressed by the latest All-Wheel Drive Outback.

It’s been many years since I drove a Subaru, which was an Outback that my mum had. The Outback was the world’s first crossover successfully launched back in 1994 and the car has come a long way since then, with a huge amount of technology and safety features as well as Subaru’s Boxer Engine, Symmetrical All-Wheel Drive, which gives the car perfect balance and grip whether you’re driving along a rain-drenched M8 motorway or a snowy Dava Moor.

The car won universal approval from all the family when it arrived – with its rugged looks, large boot space for the dogs and Starlink infotainment system, everyone was delighted.

New to the latest model, EyeSight is Subaru’s advanced collision avoidance technology which acts as a ‘second pair of eyes’ for drivers, employing stereo colour camera technology to monitor the road ahead for potential hazards. EyeSight is fitted as standard to every Lineartronic transmission Outback, and includes six features: Pre-collision Braking, Pre-collision Throttle Management, Adaptive Cruise Control, Lane Departure & Sway Warning, Pre-collision Steering Assist and Lead Vehicle Start Alert.

This is the first Subaru fitted with EyeSight technology, contributing to the Outback’s maximum five-star Euro NCAP crash test safety rating.

During the three days I had the Outback I used it like my own car. First impressions were how quiet and smooth it drove and how responsive the throttle was. I also had the chance to use it on the farm where the car excelled going through muddy fields and streams.

In short I loved this niche car and was reluctant to return the keys.

CONTACT ANY OF THE DEALERS LISTED OPPOSITE TO ARRANGE YOURS
The Wildlife Estates Scotland (WES) initiative aims to promote the best game and wildlife management practices, build recognition and raise standards through the introduction of an objective accreditation system.

WES accreditation fits directly with the Scottish Government's Land Use Strategy, which aims to achieve progress through sector-led solutions without the need for additional measures such as legislation and licensing.

Many land managers are justifiably proud of the contribution that they already make to Scotland's biodiversity. WES aims to build recognition and awards for its members that reflect the value of this work.

Visit our website for details of the best shooting, stalking and fishing available in Scotland. We also have some incredible sporting offers.

www.wildlife-estates.co.uk

The aim of the website is to provide a platform for the country sports industry in Scotland, to showcase the sport we have and to provide a gateway to all Scottish country sports for consumers in the UK and internationally.

We act as a country sports web portal where any potential sporting client will get in touch directly with the provider to make a booking.

Any sales through the site are agreed privately between the subscriber and the site visitor.

Scottish Country Sports Tourism Group
Croft Cottage, Trochry by Dunkeld, Perthshire PH8 0DY • Tel 01350 723226 • info@cstgscotland.com

www.countrysportscotland.com
Open

• Take reasonable steps to ensure that ownership of land is visible.
• Ensure that landowners or their named representative are accessible and contactable.
• Openly condemn bad and illegal practice where it exists.
• Communicate estate plans to those who will be affected by them.

Inclusive

• Have regard to community aspirations as part of estate planning.
• Provide the wider estate community with an opportunity to contribute to relevant decision making.
• Proactively welcome responsible public access.
• Promote enjoyment of rural Scotland.

Enabling

• Work with tenants and the wider community to encourage and support enterprise and business development where this fits with estate or farm objectives.
• Work with the community where appropriate to assist in the delivery of its social, economic and environmental aspirations.
• Act as a catalyst and conduit for inward investment.
• Provide opportunities for people to connect with the land through education, employment and recreation.

Responsible

• Treat everyone with courtesy, politeness and respect, and act with integrity across land based business activities.
• Act sustainably, economically, socially and environmentally.
• Adhere to all relevant codes of practice and regulatory requirements.
• Ensure employees and contractors conduct business in accordance with the principles contained within the Landowners’ Commitment as well as any appropriate professional standards.
• Be aware of how landowners’ actions and decisions affect those who live and work in rural Scotland and those who visit for enjoyment.
Scottish Land & Estates ‘Helping it Happen’ is a campaign to highlight how landowners and rural businesses across Scotland play a key role in enabling and supporting success in rural areas.

Visit our website: www.helpingithappen.co.uk
Meet the Scottish Land & Estates team

DAVID JOHNSTONE
Chairman

David was appointed Chairman of Scottish Land & Estates in 2014. He also chairs the South West Regional Committee.

David owns and manages Annandale Estates, just south of Moffat in Dumfriesshire.

The Estate Enterprises comprise a mixed upland stock farm consisting of North Country Cheviots and pedigree Luing cattle herd, along with 16 let farms on both older tenancies and newer LDTs. There is also a forestry growing operation and a residential/commercial property letting and renovating business.

The estate has also entered into renewables with a biomass boiler using fuel grown on the estate, plus two hydro schemes being constructed and a third in planning.

David chairs Moffat Town Hall Redevelopment Trust, is Vice Chairperson of the local village hall redevelopment trust and is a Director of the Dumfries and Galloway Small Communities Housing Trust.

DOUGLAS MCADAM
Chief Executive

Douglas has been CEO since 2006, when he joined following a career in the commercial sector overseas with Cathay Pacific and the Swire Group and in the UK, latterly with Thames Water. As well as undertaking the role of CEO and Board member, he represents Scottish Land & Estates on a number of external governmental and industry groups and boards. These include:

Scotland’s Moorland Forum; National Species Reintroduction Forum; Board Member, Scottish Country Sports Tourism Group; Board Member, Executive Board of Partnership for Action Against Wildlife Crime; Board Member, Association of Deer Management Groups; Police Raptor Crime Priority Group; Deer Management Round Table; SAC Council Member; Scottish Government Biodiversity Committee; Board Member, Wildlife Estates Scotland.

Douglas returned to Scotland in the late 1990s.

He then played a major role in building Thames Water’s business in Scotland, working both with Scottish Water and the Ministry of Defence. Douglas lives with his family in Highland Perthshire, near Tulliemet.

douglas.mcadam@scottishlandandestates.co.uk

ANDREW MALCOLM
Company Secretary & Accountant

Andrew has responsibility for finance, company administration and IT. He joined in 2000 and became Company Secretary in 2003 on incorporation of the organisation as a limited company, and as such has been closely involved in its evolution in recent years. Andrew read Geography at St Andrews University and trained as a chartered accountant with Peat Marwick (now KPMG) in

Bonhams

bonhams.com/scotland

Prices shown include buyer’s premium. Details can be found at bonhams.com

Scottish Rural Business Directory
London. He lives in East Lothian. andrew.malcolm@scottishlandandestates.co.uk

SARAH-JANE LAING Senior Policy Officer (Property, Business & Connectivity)

Sarah-Jane joined the organisation in 2004 as Housing Strategy Officer, after 10 years in both local authority and housing association environments. During these 10 years, she carried out a number of housing-related roles, latterly specialising in housing research and strategic policy development.

Her role as Housing Strategy Officer involved raising awareness of the role of the rural private rented sector, increasing and maintaining standards within the sector, and identifying opportunities for further development of the private sector role in meeting the housing needs of rural Scotland.

Sarah-Jane played a lead role in the development of the Rural Homes for Rent Grant Scheme. She became Head of Policy in 2009, retaining responsibility for housing, planning, rural skills and communities policy areas, and was made Director of Policy & Parliamentary Affairs in January 2013.

Her current role involves overseeing the policy team, directing all external and internal communications and leading on lobbying and representational work. In the last couple of years, Sarah-Jane has been the organisational lead on land reform and related activity, while also continuing to hold the rural skills and communities policy area brief. She directs activity of the policy team and the communications and public affairs team.

Sarah-Jane lives on her family’s farm in the Scottish Borders and is a Parent Council member at her local village school. She is an alumnus of the Windsor Leadership Trust and a recipient of the Farmers’ Club Windsor Leadership Bursary. She is also a peer mentor at the University of Edinburgh.

Scottish Land & Estates Policy Team

The work of the policy team is divided into two portfolios: Land Use and Environment, and Business, Property and Communities, with a high degree of integration and crossover between the two areas to ensure that issues are considered in a holistic and integrated manner.

The Land Use and Environment portfolio encapsulates strategic land use issues, primary industries such as farming and forestry, natural resource management, wildlife management, conservation, protected areas and biodiversity. The Business, Property and Community portfolio leads on housing, planning, renewables, energy efficiency, business diversification, heritage, broadband, tourism, skills/ education and community engagement and development.

In addition, the areas of local government, agricultural holdings and wider land reform sit with our Director of Policy and Parliamentary Affairs. These lists are not exhaustive, but cover the main areas within each portfolio.

ANGIE GRAY Senior Policy Officer (Land Use & Environment)

Anne joined the organisation in 2007, initially covering outdoor access and the implementation of Scottish access rights, and she also briefly covered the rural tourism remit.

With a First Class BSc Hons in Environmental Studies and a family farming background, Anne subsequently took up the environment remit with our Policy Team. Her particular interest lies in sustainable farming and forestry practice, and the Natural Capital agenda.

As such, she is keen to find ways in which landowners and managers help deliver environmental objectives such as natural flood management, water, soil and biodiversity quality improvements, and help manage climate change impacts without detriment to their businesses.

Anne was promoted to the role of Senior Policy Officer in July 2016, and provides leads on the Land Use and Environment policy portfolio. Anne lives in the eastern Borders and is a keen horse rider.

anne.gray@scottishlandandestates.co.uk

KAREN RAMOO Policy Officer (Conservation & Wildlife Management)

Karen has a degree in Applied Zoology from Liverpool John Moore’s University and an MSc in Wildlife Management and Conservation from Newcastle University. She has lived and worked in Scotland for the last eight years, working in both the charity and government sector. She has worked as Project Co-ordinator on the Saving Scotland’s Red Squirrel Project where she developed landowner and volunteer engagement in work to protect red squirrels from replacement by grey squirrels and from the squirel–pox disease.

More recently, Karen has worked for Scottish Natural Heritage as an Operations Officer, working as part of a team to ensure positive management of areas designated for their habitat, species, geological or geomorphological interest and their landscapes.

Prior to settling in Scotland, Karen lived in Mauritius, working with the Mauritian Wildlife Foundation, which focuses on conserving and preserving the nations endangered plant and animal species.

karen.ramo@scottishlandandestates.co.uk

KATY DICKSON Senior Policy Officer (Property, Business & Connectivity)

Katy joined the organisation in February 2014 as Policy Officer for property and business. She spends the majority of her time working on housing policy and initiatives, but also covers topics such as planning, broadband, non-domestic rates, wayleaves, fisheries, agricultural wages and tourism.

Katy comes from East Lothian and studied Geography at St Andrews University before completing a Masters in Land Economy at Edinburgh University.

Prior to joining Scottish Land & Estates, Katy worked as a Land Agent in Perth, where she qualified as a chartered Surveyor in 2011.

Katy was promoted to Senior Policy Officer in July 2016, and leads on Business and Property issues.

katy.dickson@scottishlandandestates.co.uk

GAVIN MOWAT Policy Officer (Community & Rural Development)

Before joining Scottish Land & Estates in 2016, Gavin worked as a Parliamentary Officer for Christian Allard MSP. Based in the rural constituency of North East Scotland and working with high-level politicians and decision makers, Gavin has a strong grounding in rural policy as well as issues affecting rural communities.

Gavin brings three years’ experience of dealing with planning, transport, housing, digital connectivity and community issues at various levels – both parliamentary and constituency.

In 2003 he gained a BA degree in Town and Regional Planning from Heriot-Watt University before spells studying abroad and working in media. He now regularly contributes policy briefings on rural issues for Local Government Information Unit (LGUI) Scotland. In his spare time Gavin likes hill walking, volunteering for the National Trust for Scotland and continuing his Chinese studies.

gavin.mowat@scottishlandandestates.co.uk

DR ANDREW MIDGELEY Projects & Research Manager

Andrew joined the organisation as Senior Policy Officer (Land Use) in 2011 before becoming Head of Policy in 2013, where he covered agricultural, forestry, crofting and land use policy. He moved to his current role of Projects and Research Manager in February 2016, providing a dedicated internal resource to progress research and project to support our wider policy work.

Andrew holds a PhD from Edinburgh University, which examined the cultures of nature conservation in contemporary Scotland. He worked for Scottish Natural Heritage on the implementation of the Scottish Biodiversity Strategy, then moved to the Scottish Agricultural College (SAC) to help set up its Rural Policy Centre.

In SAC, he was involved in a wide range of projects including Farming’s Retreat from the Hills and Rural Scotland in Focus 2010. He also supported Brian Pack in his inquiry into the future of agricultural support in Scotland.

Andrew has represented the organisation on a wide range of stakeholder groups relating to land use and is currently a Board member of the Tweed Forum.

andrew.midgeley@scottishlandandestates.co.uk

JASON RUST Legal Adviser

Jason read Law at the University of Strathclyde, before completing the Diploma in Legal Practice at Glasgow Graduate School of Law. He trained and subsequently worked as a solicitor with Turcan Connell and then Anderson Strathern in Edinburgh.

He has a wide range of aspects of rural law, acting for landowners, occupiers and tenants throughout Scotland. He represents Scottish Land & Estates on a number of legal and taxation policy groups.

jason.rust@scottishlandandestates.co.uk

JANE LAING Events & Publications Coordinator

Jane joined the organisation in 1999, after 13 years in the electronics industry. She has had various roles in the organisation over the years, becoming Communications Officer in 2006. She is currently Events & Publications Co-ordinator in 2015.

Jane is responsible for ensuring the effective delivery of our...
Spring Conference and all other HQ-generated events and national shows.
She is also responsible for production, promotion and distribution of all Scottish Land & Estates publications, which includes enewsletters as well as LandBusiness as well as website management.
Jane lives in the Scottish Borders with her husband.

DONALD INCH
Public Affairs Officer
Donald has recently joined the HQ team in 2015 from SEPA, where he was involved in external stakeholder and parliamentary engagement with a focus on European issues.
His role involves the production of our parliamentary bulletin, monitoring media activity, and providing support on our political engagement.
In particular, Donald focuses on identifying new opportunities to influence and engage at Holyrood, Westminster and Brussels.
He also plays a key role in our social media activity and Helping it Happen campaign.

DREW MCFARLANE- BLACK MRE
Highland Regional Manager
Drew joined Scottish Land & Estates in 2007 as the Highlands and Islands Regional Manager.
Drew is the Company Secretary of Lochaber Housing Association. He also serves as Chair of Dunelnd Ltd, a housing development company based in the Findhorn Foundation.
Drew has considerable experience as a Director of the Highlands of Scotland Tourist Board, Convener of the Highlands and Islands Fire and Rescue Service and Chairman of Lochaber Enterprise.
He was the Highland Councillor for Glencoe from 1992-2007, during which time his responsibilities included planning and housing management and development.
Drew represented Highland Council on CoSLA and in various European agencies.
He lives in Ballachulish with his wife and daughter and, prior to his political career, was a greengrocer and trawlerman.

EILIDH MACKECHNIE
North-East Regional Manager
Before joining Scottish Land & Estates in July 2015, Eilidh worked in constituency offices for nine years, based in Argyll, Stirling and Aberdeenshire.
A former constituency assistant to Sir Jamie McGrigor MSP, Eilidh has also been a Constituency Office Manager for Bruce Crawford MSP, as well as more recently for Stewart Stevenson MSP and Eilidh Whiteford MP.
Working alongside senior politicians and policy makers, she has built up considerable experience in the rural affairs brief, which has been complemented by her own family’s background in sheep farming in Islay.
Eilidh lives near Ellon, Aberdeenshire, with her partner and their two young children. Outside of work, Eilidh is an active member of various local children’s groups and is also a keen amateur photographer.

RACHAEL RICHARDS
South-East & Central Scotland Regional Manager
Before joining Scottish Land & Estates in July 2015, Rachael studied Agricultural Economics at Newcastle University, is a keen horsewoman and follows National Hunt racing enthusiastically.
Rachael lives with her husband and two daughters in Melrose in the Scottish Borders.

RACHEL MCLEOD
Manager
Ross runs Wildlife Estates Scotland (WES), the accreditation scheme launched in 2013, helping landowners and managers demonstrate their commitment to best practice game and wildlife management alongside farming, forestry, tourism and other assets. He liaises with a range of stakeholders, including Scottish Government, to ensure that accreditation standards fit in with prevailing legislation and best practice requirements.
Alongside WES, Ross looks after the family farm in the Scottish Borders, ensuring he is acquainted with the range of issues facing landowners in respect of woodland, sporting and conservation management.

Wildlife Estates Scotland

Rachael studied Agricultural Economics at Newcastle University, is a keen horsewoman and follows National Hunt racing enthusiastically.
Rachael lives with her husband and two daughters in Melrose in the Scottish Borders.

Scottish Land & Estates

TIM BAYNES
Director
Tim is Director of Scottish Land & Estates’ Moorland Group, primarily representing grouse moors and related upland sporting and conservation issues.
He manages the Gift of Grouse national PR campaign and co-ordinates a network of seven regional groups of moorland owners and keepers.
He was closely involved in the setting up of Wildlife Estates Scotland and represents Scottish Land & Estates on the Moorland Forum, the Deer Management Round Table and a range of other stakeholder groups.
Close liaison with other industry organisations and parallel organisations in England is also an important part of his role.
Formerly a chartered surveyor (FRICS), farmer and forestry investment specialist, Tim joined Scottish Land & Estates full time in 2012, having worked closely with the organisation as a consultant, and before that as Moorland Policy Officer for the Countryside Alliance.

Support Staff

JOYCE KARCH
PA to Chief Executive
Joyce joined the organisation in 2006, having previously been employed as a legal secretary, as well as working in the import/export industry.
Joyce is PA to our Chief Executive and also assists the Chairman, Director of Policy & Parliamentary Affairs, Company Secretary and Policy Team.
Joyce is responsible for organising all Scottish Land & Estates members’ Long Service Awards.

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The insurance partner for Scottish Land & Estates members.

A dedicated insurance broking service for all Scottish Land & Estates members from Lycetts, an independently operated insurance broker who can offer you expert impartial advice for a wealth of insurance and financial planning products and services for land and estate owners, rural and commercial businesses.

For information and advice contact:

William Barne on 0131 225 9119
1st Floor, 53 George Street, Edinburgh EH2 2HT
Offices throughout the UK.

Email: edinburgh@lycetts.co.uk
or visit our website at
www.lycetts.co.uk

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- Brookfield Renewable UK Limited
- Buccleuch Estates
- Campbell Dallas
- Chiene & Tait
- Davidson Chalmers LLP
- DMH Baird Lumsden
- Dulas Ltd
- Energiekontor UK Ltd
- Envirosplan Consulting Ltd
- Euroforest
- Gillespie Macandrew LLP
- Glen Hydro Development Ltd
- Green Highland Renewables Ltd
- Hendersons Chartered Surveyors
- Highland Wood Energy Limited
- KCP Ltd
- Lightsources Renewable Energy Limited
- Pentland Biomass
- Peter Graham & Associates LLP
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- Stakraft UK Limited
- Turcan Connell
- Vattenfall Windpower Ltd
- vento ludens Ltd
- Wardell Armstrong LLP
- Wright Johnston & Mackenzie LLP
- Young & Partners LLP

## Research
- British Trout Association
- Centre for Mountain Studies
- SRUC
- The James Hutton Institute

## Retail
- Game & Country Ltd
- Swarovski Optik UK

## Rural Business
- JKM Business Services Ltd

## Rural Health & Safety Management
- Greens OF Haddington
- Highland Hill Associates

## Security
- SPG Fire & Security Ltd
- Agron-LED Lighting Solutions

## Shoots
- Lammermuir Game Services
- Strathmore Estate

## Solicitors
- Anderson Beaton Lamond
- Anderson Strathern LLP
- Blackadders LLP
- Brodies LLP
- Burges Salmon LLP
- Carter Jonas LLP
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- Frazer Coogans
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- HBJ Gateley (Scotland) LLP
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- Morton Fraser Solicitors
- Murchison Law Ltd
- Murray Beth Murray WS
- Pagan Osborne Ltd
- R & R Urquhart LLP
- Shepherd and Wedderburn LLP
- Stewart & Watson
- Storie, Cruden & Simpson
- Stronachs LLP
- Thornton Law LLP
- Turcan Connell
- Wright Johnston & Mackenzie LLP
- Young & Partners LLP

## Surveyors/Land Agents
- Acorus
- Bell Ingram
- Bidwells LLP
- Bowits Chartered Surveyors
- CKD Galbraith LLP
- Davidson & Robertson
- DMH Baird Lumsden
- Dew Thompson LLP
- Gladman Scotland
- GLM
- G M Thomson & Co
- Graham & Sibbald
- Greenwood Surveyors Ltd
- Henderson Chartered Surveyors
- JM Osborne
- John Clegg & Co
- Johnson Poole & Bloomer
- Langley Taylor LLP
- Peter Graham & Associates LLP
- Rettie & Company
- Savills (UK) Limited
- Stanley Wright Ltd
- Strutt & Parker LLP

## Telecommunications
- G B Technologies Ltd

## Timber Merchants
- Euroforest
- Howdens Joinery
- JL Gattward
- Tihill

## Tourism, Recreation & Leisure Consultants
- AMS Associates Limited
- Lammermuir Game Services
- Locher Fishery & Country Club

## Town Planning Consultants
- Envirosplan Consulting Ltd

## Vehicle Finance
- BCL Vehicles Ltd

## Vehicle Suppliers
- Adam Purves (Gallowshields) Ltd
- A F Noble & Son
- AM Philip
- BCL Vehicles Ltd
- Subaru

## Visitor Attractions
- Attadale Gardens
- Comrie Croft
- Dunvegan Castle
- Gordon Castle Estate
- Gordon Castle Walled Garden
- Hopetoun Estate
- MacLeod Estate
- Philighaugh Salmon Viewing

## Water Features, Jetties & Wastewater Services
- Filpumps Ltd
- Lakeland Floating Jetties
- Water Gems

## Wayleaves Consultants
- Davidson & Robertson Rural
- Hendersons Chartered Surveyors
- Savills (UK) Limited

## Wine Merchants
- Justerini & Brooks

## Wildlife Management
- Highland Hill Associates
Acorus Rural Property Services are specialist Chartered Surveyors and Planning Consultants. We operate throughout England, Scotland and Wales. Services range from planning consultancy, architectural services, project management and property sales. Whether you require just an hour of planning advice or a full-scale package of services, we will be pleased to talk to you.

A.C.T Heritage Ltd specialise in infrastructure solutions for estates and land-based organisations in environmentally sensitive and remote areas. We offer a wide range of services including hill roads, bridges and footpaths. Our applications are designed to be sympathetic to their surroundings, visually as well as environmentally. We also offer bespoke stonework in a wide range of applications from gate and entrance features, grouse butts and dyking work. We also offer a wide range of fencing services delivered to the highest standards.

ADAM & COMPANY PLC provide planning consultancy, architectural services, project management and property sales. Whether you require just an hour of planning advice or a full-scale package of services, we will be pleased to talk to you.

ADAM PURVES (GALASHIELS) LTD provides biomass and solar heating solutions. We can help with initial concept and design, as well as hydraulic diagrams and footprint layouts for both biomass and solar heating options. We have a full showroom with working boilers and our experienced staff would be happy to advise you on different products. For existing systems we offer a full servicing and repair package to ensure efficient operation of biomass and solar heating systems.

AF Noble is pleased to represent the Japanese manufacturer Subaru by offering motorists access to all of its cars, including the latest-generation Forester, Outback, XV, WRX STI, Impreza and Levorg. Buy from new and you can choose from a range of options to tailor the finish to your individual tastes. If you are unsure which model suits your requirements, do not hesitate to contact our advisers for friendly and professional guidance. 84 years in business, 84 years of experience!
Anderson Beaton Lamond Solicitors seek to deliver a quality, personal and professional service to all of its clients. All areas of general chamber practice are provided, particularly residential conveyancing; leasing of property; commercial property conveyancing, rural estate, agricultural and forestry and renewable energy work; a wide range of private client work including powers of attorney; wills; trusts and executors administration.

The firm has an extensive practice in agricultural/rural property and forestry law, with Lydia Fotheringham leading the team as a Law Society of Scotland Accredited specialist. Lizzie McFadzean specialises in forestry work including purchases and sales. This rural emphasis has led to the firm’s Peter Stewart being involved for a great many land owning clients in renewable energy business.

Lydia Fotheringham
ANDERSON BEATON LAMOND
Tel: 01738 639 999
Email: info@abl-law.co.uk
Web: www.abl-law.co.uk

A.M. PHILLIP LTD.
Formed in 1955, A.M. Phillip has dealings throughout the east and north of Scotland with franchises for Ford, Fiat, Isuzu and Iveco commercials. The Isuzu D-Max pick-ups offer a range with 3,500kg towing capacity and five-year/125,000-mile warranty. Iveco offers a rugged and durable range including the Daily 4x4 off-road vehicle. Ford offers the award winning Transit range and the Ranger pick-up. Fiat Commercials now offer a wholly new vehicle, the stylish Fullback 4wd pick-up.

John Mitchell
ANDERSON STRATHERN
Tel: 0131 625 8025
Email: john.mitchell@andersonstrathern.co.uk
Web: www.andersonstrathern.co.uk

Anderson Strathern is a leading law firm offering legal and strategic services with a legacy of advising families and land owners for over 200 years. Our team of rural business specialists is second to none in terms of the breadth and depth of their expertise in the purchase/sale of rural property; agricultural and residential leasing and dispute resolution; and renewable and other energy projects. Working in tandem with our highly respected private client practice, which provides sophisticated and tailored advice on succession and tax planning, our team deliver comprehensive, high quality and commercially focused advice to owners and managers of land across Scotland.

A.M. PHILLIP LTD.
Tel: 01307 474 000
Email: tim.hally@amphillip.co.uk
Web: www.amphillip.co.uk

Formed in 1955, A.M. Phillip has dealings throughout the east and north of Scotland with franchises for Ford, Fiat, Isuzu and Iveco commercials. The Isuzu D-Max pick-ups offer a range with 3,500kg towing capacity and five-year/125,000-mile warranty. Iveco offers a rugged and durable range including the Daily 4x4 off-road vehicle. Ford offers the award winning Transit range and the Ranger pick-up. Fiat Commercials now offer a wholly new vehicle, the stylish Fullback 4wd pick-up.
Amazing 20 acres of various gardens, with water gardens, winding paths through woodland, and sculptures scattered throughout. An artist’s garden with interesting planting and an impressive tree collection. Impressive collections of rhododendrons, meconopsis and ferns. Japanese garden. Wonderful views across Loch Carron to Isle of Skye. Plants for sale in the polytunnel. DIY tearoom with delicious homebaking and interesting photographic display showing history and origins of plants. Open Easter to October.

BCL Vehicles Ltd offer a complete one-stop shop for all your vehicle needs. Sourcing and financing any make or model of car or commercial vehicle, new or used. We operate from modern workshop and office facilities in the Scottish Borders and service clients from Dumfries to Edinburgh and beyond. With state-of-the-art Bosch diagnostic systems and many years of experience, we can supply your vehicle and offer a whole life service including maintenance, tyres, MOTs, recovery services and valeting. For us at BCL Vehicles, “it’s all about the service”.

Bell Ingram is a diverse practice of chartered surveyors, estate agents, registered valuers, forestry managers, architects, planners, building surveyors, mapping specialists, tourism and renewable energy experts. Established in 1899, we are now one of the UK’s largest firms of independent land agents with over 100 staff based across 11 offices. Bell Ingram manages some of the UK’s finest agricultural and sporting estates, serving land and property owners to make the most of their assets. We specialise in rural land management for private clients and we are also one of the UK’s leading providers of land management services to the regulated sector, including water, telecommunications and electricity companies.

Established 175 years ago, Bidwells is one of the UK’s leading property consultancies. The firm employs almost 500 people in 13 offices across the UK and provides a full range of services across the commercial, residential and rural sectors combining a deep understanding of the strategic objectives of our clients with the resources to deliver them. Everything we do is designed to help them achieve their goals. Scottish offices include Perth, Inverness, Fort William and Aberdeen.
Blackadders is a law firm that works as a team to provide first-class, trusted advice to individuals and businesses in Scotland and further afield from its offices in Aberdeen, Dundee, Edinburgh, Glasgow and Perth. The Blackadders’ Rural Land and Business team recognises the particular needs and difficulties facing landowners and farmers in Scotland, a sector subject to massive economic, environmental and legislative pressures. We offer specialist legal advice of the highest quality and provide practical, commercial solutions.

Petra Grunenberg
BLACKADDERS
Tel: 01382 229 222
Email: petra.grunenberg@blackadders.co.uk
Web: www.blackadders.co.uk

We offer specialist professional advice in a range of services including farm and estate management, forestry, estate agency, planning, architecture, surveying and mapping, compensation and compulsory purchase, renewable energy and valuations.

We are committed to providing services tailored to our clients’ needs, both traditional and modern, embracing the latest technology whilst remaining passionate about offering a high-quality, personal approach.

Bonhams Art Collections, Estates & Valuations department offers a professional and confidential service tailored to the needs of our private clients. We provide formal valuations for probate, market and insurance purposes, and advise upon potential sales from individual items to entire collections. In addition, we provide our clients and their professional advisers assistance in heritage taxation matters including the negotiation of values for IHT, Gift and Leaseback arrangements, and the Cultural Gifts Scheme.

Bonhams
Tel: 0131 225 2266
Email: edinburgh@bonhams.com
Web: www.bonhams.com

BROKFIELD RENEWABLE UK LTD
Tel: 0131 243 9100
Email: gilbert.stevenson@brookfieldrenewable.com
Web: www.brookfieldrenewable.com

Brookfield Renewable is one of the largest publicly-traded pure-play renewable power platforms with operations across North America, Latin America and Europe, with more than 7,000 megawatts of installed capacity.

Establishment and management of commercial forest for investors and establishment of amenity woodland and consultancy advice for farms and estates, including timber harvesting and marketing.

BROOK FORESTRY LIMITED
Tel: 01651 891 664
Email: info@brookforestry.co.uk
Web: www.brookforestry.co.uk

As a leading independent UK law firm we deliver award winning sector and specialist advice across all three UK jurisdictions (England and Wales, Scotland and Northern Ireland). We advise a broad range of estate and landowners, from new buyers of farms and estates to institutional and international investors in rural property, entrepreneurs, farmers and owners of historic estates. Our track record in this sector speaks for itself. For further information, please contact Emma Falke (English property enquiries) on emma.folkes@burges-salmon.com tel +44(0)117 307 6975

BURGES SALMON
Tel: 0117 902 7787
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Web: www.burges-salmon.com

Buccleuch represents the business interests of the Buccleuch family, who can trace their ancestry back to 12th-century Scotland. It is a diverse modern enterprise focused on all aspects of sustainable land use. At the heart of the Buccleuch business is a vast land resource supporting surrounding communities in many ways. The land owned by Buccleuch provides a platform for economic activities ranging from renewable energy, commercial property development and tourism, alongside traditional land uses of farming, forestry and shooting.

BUCCLEUCH ESTATES
Tel: 0131 524 0910
Email: info@buccleuch.com
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CALEDONIAN AIR SURVEYS LIMITED
Tel: 01463 732 566
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Web: www.caledonianairsurveys.co.uk

Caledonian Air Surveys Limited, in association with Blackadders.

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CAMBO HOUSE & ESTATE
Tel: 01333 450 054
Email: cambo@camboestate.com
Web: www.camboestate.com
Enjoy the personal touch of a family who welcome you as guests in their historic home. We pride ourselves on our friendly and professional attitude, offering a unique, personal service, whatever you require, leaving you to enjoy the tranquility and seclusion of our estate. Available for accommodation, weddings, events and private groups.

Campbell Dallas, Scotland’s Accountancy Firm of the Year, advises a large, rural client base with our business expertise built around extensive experience and knowledge of this important industry sector in Scotland. We recognise that farmers and estate owners want to deal with people who understand the rural economy, which is why our rural team comprises of many with farming backgrounds or agricultural related degrees.

Our clients are located throughout Scotland covering all types of farming, estates and rural businesses, ranging from the small crofter to the large estate owner and supported by our offices located in Perth, Aberdeen, Stirling and Glasgow. Please contact us for more information on how we can help.

CEFETRA LTD
Tel: 0141 445 5721
Email: scott@cefetra.co.uk
Web: www.cefetra.com
Cefetra Ltd is building a nationwide grain-trading network across the UK. Trading takes place from our head office in Glasgow as well as key strategic offices and storage facilities across the UK. Cefetra has sister companies across Europe and is part of the BayWa Group, which operates in the Agricultural, Energy and Building sectors in over 30 countries. Financially strong and with access to worldwide markets, Cefetra can offer excellent route to market for your produce.

CENTRE FOR MOUNTAIN STUDIES
Tel: 01738 877 761
Email: info.cms@perth.uhi.ac.uk
Web: www.perth.uhi.ac.uk/mountainstudies
The Centre for Mountain Studies (CMS) undertakes research and consultancy on issues such as benefits and impacts of upland management practices, management for ecosystem services, and cultural values of ecosystems and landscapes. The CMS also offers online postgraduate training in Sustainable Mountain Development, with exit points at Postgraduate Certificate, Postgraduate Diploma and MSc levels. All modules – including Sustainable deer management, Sustainable land use and renewable energy, and Water management – can be taken individually for Continuing Professional Development.

CHIENE-TAIT
Rory Kennedy
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We understand the importance of asset preservation, succession planning and the wider issues involved with family governance. Our firm has many family clients with inherited wealth who have stayed with us and appreciated our advice over generations. Our private client team has guided them through complex tax situations involving all the changing faces of capital taxes over many years. We strive to meet the needs of clients and build strong working relationships between the team and our valued clients.

CHURCH OF SCOTLAND GENERAL TRUSTEES
Tel: 0131 225 5722
Email: gentrustees@churchofscotland.org.uk
Web: www.churchofscotland.org.uk

CKD Galbraith
Iain Russell
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Web: www.ckdgalbraith.co.uk
CKD Galbraith is Scotland’s most comprehensive property consultancy with an unparalleled breadth of skills and expertise across a broad spectrum of property related services. Operating from offices across Scotland we bring our clients a wealth of experience in: residential estate agency; property lettings; commercial property sales and management; estate, farm and forestry sales and acquisitions; estates, farm, forestry and land management; renewable energy and utilities; building surveying; sporting holidays and holiday homes.

CLARENDON PLANNING & DEVELOPMENT
Tel: 0131 297 2320
Email: info@clarendonpd.co.uk
Web: www.clarendonpd.co.uk
Multi-disciplinary Planning and Development Consultancy offering specialist advice to landowners, private individuals, national property developers and public sector clients. We have established associations with all technical disciplines enabling us to act as lead Consultant or Project Manager in progression of development projects through the planning process. We provide a commercial approach to site identification and procurement, valuation and appraisal, site promotion and rural diversification thus facilitating realisation of latent land value with nil or minimum financial exposure to the landowner.

CLOAG FARM T/A MECKPHEN FARMS
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Cloag Farm has three self-catering cottages, comfortable with large views. Each sleeps four. Open all year, booking any day to any day with minimum stay three nights. Full online booking. Great for visiting Perthshire on holiday, on business or visiting friends and family.

CARTER JONAS LLP
Tel: 0131 624 4080
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Web: www.carterjonas.co.uk
We are a highly experienced rural team, dealing with people who understand the rural economy, which is why our rural team comprises of many with farming backgrounds or agricultural related degrees.

Our clients are located throughout Scotland covering all types of farming, estates and rural businesses, ranging from the small crofter to the large estate owner and supported by our offices located in Perth, Aberdeen, Stirling and Glasgow. Please contact us for more information on how we can help.

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CEFETRA LTD
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Web: www.carterjonas.co.uk

CENTRE FOR MOUNTAIN STUDIES
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Email: info.cms@perth.uhi.ac.uk
Web: www.perth.uhi.ac.uk/mountainstudies

CHURCH OF SCOTLAND GENERAL TRUSTEES
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CKD Galbraith
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Web: www.clarendonpd.co.uk

CLOAG FARM T/A MECKPHEN FARMS
Tel: 01738 840 239
Email: info@cloagfarm.co.uk
Web: www.cloagfarm.co.uk

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Scottish Rural Business Directory
Eco award-winning Comrie Croft in Perthshire offers something for everyone, cozy rooms in the farmstead hostel, glamping in Nordic Katas and relaxed family-friendly camping (with fires). Comrie Croft bike trails are arguably some of the best in Scotland. Graded blue to black, they are compact, rustic and testing, guaranteed to induce lots of grinning. Also on site is The Tea Garden, renowned for its fresh delicious dishes and The 100 Mile shop which stocks only local produce.

CONDIES
Tel: 01383 721 421
Email: info@condie.co.uk
Web: www.condie.co.uk

Condies is one of Scotland’s leading firms of chartered accountants and business advisers, covering a wide variety of industry sectors. Condies specialist divisions deal with VAT, tax, strategy, IT and healthcare professionals, as well as a wealth management consultancy.

By taking a dynamic and proactive approach we help businesses grow and prosper. Condies believe the way forward for a business is to identify its positive potentials and develop strategies to realise them. We work with businesses throughout Scotland to play a key role in this process as we help and advise with the financial and other aspects of business.

CRABTREE & CRABTREE
Tel: 01573 226 711
Email: emma@crabtreeandcrabtree.com
Web: www.crabtreeandcrabtree.com

All Groundwork services contractor, specialising in road and track construction including bridges as well as footpaths and mountain bike tracks. Established for eight years, working all around Scotland for private landowners and local authorities including FC Scotland. Experience of working under strict environmental standards in SSSI and on river banks. Excavators equipped with tilt rotator hitches and the following attachments are available: crusher bucket, scrub/tree mulcher (up to 8” stem diameter), multi purpose hydraulic grapple, ripper tooth, pallet forks.

CR Contracting North Ltd
Tel: 01339 886 756
Email: admin@crcontracting.co.uk
Web: www.crcontracting.co.uk

Proactive Land Agency delivering strategic rural property advice, valuations, planning & development, renewables, landlord/tenant, sales & lettings, telecoms, utilities and CPO specialist, dispute resolution, land & estate management, forestry, and anything else that might involve adding value to land. Give us a call.

DAVIDSON & ROBERTSON RURAL
Tel: 0131 449 6212
Email: office@drrural.co.uk
Web: www.drrural.co.uk

We provide clear, practical and commercial legal advice for every client. We deal with the details whilst never losing sight of what you really want to achieve. Our legal teams deliver solutions that are focused on your needs, your business and your world.

Country Land & Business Association Ltd
Tel: 44 (0)20 7235 0511
Email: mail@cla.org.uk
Web: www.cla.org.uk

Proactive Land Agency delivering strategic rural property advice, valuations, planning & development, renewables, landlord/tenant, sales & lettings, telecoms, utilities and CPO specialist, dispute resolution, land & estate management, forestry, and anything else that might involve adding value to land. Give us a call.

DMH Baird Lumsden
Tel: 01786 833 800
Email: gordon.king@dmhbl.co.uk
Web: www.dmhbl.co.uk

Drygrange Estate Co. Ltd.
Tel: 07768 655 042

Dulas Ltd
Tel: 01786 431 830
Email: info@dulas.org.uk
Web: www.dulas.org.uk

We provide clear, practical and commercial legal advice for every client. We deal with the details whilst never losing sight of what you really want to achieve. Our legal teams deliver solutions that are focused on your needs, your business and your world.

Dunvegan Castle
Tel: 01470 521 206
Email: info@dunvegancastle.com
Web: www.dunvegancastle.com

Dunvegan Castle & Gardens is at the heart of the 42,000-acre MacLeod Estate on the Isle of Skye. We are home to several Special Areas of Conservation (SPA) and Sites of Special Scientific Interest (SSSI) stretching from Loch Dunvegan in the north to the Cuillin mountains in the south, in addition to an abundance of wildlife, woodlands, historical monuments and rural activity. Our aim is to conserve and protect our natural habitat and historic surroundings for future generations to enjoy.
In association with

Eco Insulate is a specialist spray foam insulation contractor and Scotland’s longest-established company within the industry. A Constructionline approved contractor, we install a range of open and closed cell materials supplied by BASF. Services include: initial advice, project specific specifications for housing, commercial and industrial applications, costings, installation by both spraying and injection, traditionally built properties comprising solid masonry walls, dormer windows and coomed ceilings can be treated without affecting the external appearance or internal sizes of the building.

Established over 100 years ago, Edwin Thompson LLP is a multi-discipline firm of Chartered Surveyors operating from offices in Galashiels, Carlisle, Berwick upon Tweed, Newcastle, Keswick and Windermere. We offer a full range of professional surveying services including valuations, property management, estate agency and architectural work covering all types of property and expert advice on property related matters. Specialist Agency, Residential Lettings, Commercial Property for sale / to let, Rural, Forestry and Woodland, Building Surveying, Architectural and Renewable Energy departments.

We provide the full range of professional forestry services and our portfolio of services incorporates: bespoke management packages covering every stage of planning and stewardship, from the initial planting of trees right through to their eventual felling, Timber harvesting and marketing. We possess all the experience and skills necessary to undertake any size, type and complexity of felling operation, including thinnings and clear-fells. Overall we proactively identify opportunities and employ innovative practices to truly develop your woodland for the long term.

Accountants, tax and business advisers to landed estates and rural businesses throughout Scotland. Our rural business team provides a range of services from agricultural consultancy and strategic advice to high-level tax planning and mitigation. Our client service team approach ensures that clients benefit from joined-up cohesive advice from experts who understand their business and the issues at hand.

Ernst & Young LLP is a global leader in assurance, tax, transaction and advisory services. EY has a dedicated national team focused specifically on advising clients with landed estates with a view to helping them address the unique challenges and opportunities which they face. The team has extensive experience in advising on a wide range of issues including family succession, trusts, inheritance tax, employment matters, VAT and property taxation issues. The team also provides the full range of tax, audit and accounting compliance and assurance services.

Euroforest Limited, after 25 years of sustained service to the forest industry, continue to offer woodland owners the complete, professional, harvesting and marketing package. Purchasing timber standing or felled at roadside, we can offer financially secure access to a broad range of markets for both certified and non-certified timber. Operating independently with established trading partnerships using proven contractors with diverse skills who can deliver owners objectives in both broadleaf and conifer woodlands.

The Extraordinary Adventure Club creates and delivers journeys of discovery for individuals focused on achieving personal mastery. Each engagement is bespoke and experiences are conducted throughout the globe.

Filpumps was established in 1992 to provide specialist bespoke fluid engineering and treatment solutions for private individuals and commercial clients alike. We design and install bespoke fluid transfer and treatment systems for commercial and domestic applications. With access to the leading manufacturers of pumps, treatment systems and ancillaries we can create a system suited to your needs. With our new state-of-the-art mobile drilling rig, we are able to drill holes for water wells and geothermal drilling to a wide range of depths, as well as offering a range of pumps and accessories.

Forestry Investment Management
In association with

**Robert Scott-Dempster**
**GILLESPIE MACANDREW**
Tel: 0131 225 1677
Email: robert.scott-dempster@gillespiemacandrew.co.uk
Web: www.gillespiemacandrew.co.uk

**We've got the skills and the connections to make things happen.**

GLM work with you to realise your ideas, transform, extend, improve or repair your building or create a wonderful new one.

We are GLM: a unique team of highly experienced building surveyors, architects and project managers – delivering bespoke solutions for clients in the rural community, in the private residential, hospitality and leisure, agricultural and historic building sectors.

Our friendly, experienced and creative experts are helping property owners all over Scotland with architectural design, consents, project management and building surveys.

Let GLM work with you to realise your ideas, transform, extend, improve or repair your building or create a wonderful new one.

We also help people, firms and organisations to decide whether to buy or lease a property and what costs they might be committing to.

**Craig Mattocks**
**GLM**
Tel: 0131 225 4235
Email: craig.mattocks@weareglm.com
Web: www.weareglm.com

**G M THOMSON & CO**
Tel: 01387 254 424
Email: df@gmthomson.co.uk
Web: www.gmthomson.co.uk

**A full range of rural services which include estate management and consultancy, landlord and tenant, rent reviews, valuations for all purposes. Advice on renewable projects. Preparation and submission of planning applications.**

Completed as one of Scotland's largest houses in the 1770s by the Duke of Gordon, Gordon Castle is the spiritual home of the House of Gordon, one of Scotland's oldest families. The estate nestles in the Spey valley, in the heart of whisky country, with a stretch of the Spey River running through the estate, which boasts some of the best salmon fishing in the world. The Castle is an exclusive-use venue ideal for luxury escapes, weddings and corporate events.

**GORDON CASTLE ESTATE**
Tel: 01343 820 244
Email: admin@gilco.co.uk
Web: www.gordoncastle.co.uk

**GLADMAN SCOTLAND**
Tel: 01506 424 920
Email: land@gladman.scot
Web: www.gladman.scot

Gladman, the UK’s largest land promoter with in excess of 300 sites UK wide, is looking for land in Scotland, within or adjacent to existing settlements, villages/towns/cities with good infrastructure and services. All land is promoted in partnership with the landowner, entirely at Gladman’s expense with Gladman only being paid a percentage once the land is sold.

With a dedicated team of town planners, Gladman Scotland has the skills and knowledge to quickly assess opportunities and develop the correct strategy to successfully promote residential schemes.

**Our top-ranked land and rural business team has an established reputation for handling complex and difficult estate and farm transactions. We act for farmers, land managers, communities and rural landowners across Scotland, advising on the full range of commercial and legal issues faced in running rural businesses and modern countryside management.**

The continuing conversations on Land Reform and Agricultural Holdings are likely to result in changes to how our countryside is owned and managed.

As advisers to many different types of rural business, along with landlords, tenants and communities, we make it our business to understand the proposed changes and how they are likely to affect the day-to-day functioning of our rural landscape.

**Here at Game & Country we supply game equipment and accessories throughout the UK and beyond. We go to great lengths to keep our prices competitive and ensure that our products are fit for purpose. Our retail premises in Selkirk is thriving and we endeavour to stock most products you will find on this website. We are a registered firearms dealer with a comprehensive stock of shotguns, rifles, cartridges, factory ammo and reloading products. We also stock leading brands of footwear and clothing. Stop in and visit or purchase all your game equipment and accessories online.**

**Robert Gillespie**
**GIFFORD & BROWN**
Tel: 01557 330 539
Email: gavin.scott@ggblaw.co.uk
Web: www.ggblaw.co.uk

**We also help people, firms and organisations to decide whether to buy or lease a property and what costs they might be committing to.**

We’ve got the skills and the connections to make things happen.

**We are GLM: a unique team of highly experienced building surveyors, architects and project managers – delivering bespoke solutions for clients in the rural community, in the private residential, hospitality and leisure, agricultural and historic building sectors.**

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Green's of Haddington Ltd is a health & safety consultancy specialising in helping rural businesses, predominantly landed rural estates, in meeting their health & safety obligations to their staff, contractors and members of the public.

We can help with health & safety audits, carrying out risk assessments and producing policies and procedures that can help satisfy the enforcing authorities that health & safety is being properly managed.

Andrew Green
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Tel: 01620 829 666
Email: enquiries@greensofhaddington.co.uk
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Greycoat Lumleys specialise in staff for private households and estates throughout Scotland. We have a team in Edinburgh that deals with these roles that understand the market due to being present in Scotland and working with most of the estates either through our introducers or recommendations. A high percentage of our business is from recommendations due to the high standard of our service and calibre of our candidates. Some of the roles we recruit for are: housekeepers, couples, house managers, butlers, handyperson, personal assistant, housekeeper/cooks.

Tel: 01343 564 832
Email: donna@grigor-young.co.uk
Web: www.grigor-young.co.uk

Halliday Fraser Munro is a planning and architectural practice providing services to clients throughout the UK. We listen to our clients, consider their goals and challenges and think ahead, providing simple but innovative solutions that deliver results. Based in Scotland, the Planning Team consists of six full-time Chartered Members of the Royal Town Planning Institute. We are experienced in all planning and development-related matters including: rural estate development feasibilities, and planning applications. In short, we provide a comprehensive, long-term planning service that delivers results.

Tel: 01224 388 700
Email: planning@hfm.co.uk
Web: www.hfm.co.uk

Harper Macleod is one of Scotland’s leading independent law firms. Led by Partner Graeme Nisbet, our growing Land & Estates team is now among the largest in the country, providing a full range of services to all types of rural businesses, including estate and farm owners.

As a full service law firm, we are able to advise far beyond the scope of the ‘traditional’ rural solicitor. This includes specialist legal advice in relation to: private client work, agricultural law, rural property, registration of land, crofting, renewable energy projects, banking & finance, dispute resolution, corporate & commercial, planning & environmental issues, development projects, employment issues and nature/heritage conservation. We have offices in Inverness, Thurso, Lerwick, Edinburgh and Glasgow, and specialise in advising private individuals, family and owner-managed businesses.

Graeme Nisbet
HARPER MACLEOD
Tel: 0141 227 9308
Email: graeme.nisbet@harpermacleod.co.uk
Web: www.harpermacleod.co.uk

Harrison Rural offers support and guidance to landed estates, family businesses and private clients across the UK. We provide assistance at a strategic level, helping to determine aims and objectives, policies and plans for the future, as well as in a guardian and mentoring capacity offering pastoral support.

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Greycoat of Haddington is one of the largest in the country and once restored will be the largest fully productive walled garden in Scotland. When the renovation of the garden began back in 2011 all that remained of the former Victorian garden were the fruit trees and a grass field. Today, the eight-acre garden is a multi-faceted project acting as both a working garden, tourist attraction and café.

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Providing comprehensive and reliable residential property valuations is where our expertise and knowledge of local markets enables us to provide unrivalled service. We have been carrying out residential services including mortgage valuation reports, home buyer surveys and valuations, building surveys and valuations for other purposes for almost 50 years. We act for all the major building societies, banks, and other lending and financial institutions.

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Graeme Nisbet
HARPER MACLEOD
Tel: 0141 227 9308
Email: graeme.nisbet@harpermacleod.co.uk
Web: www.harpermacleod.co.uk
With over 50 years’ experience advising businesses, with expertise not only in the Scottish Borders but throughout Scotland and strong links to all other professional services, the team at Hogg & Thorburn are in a unique position to help. Landowners, farmers, hotels, builders, architects, shopkeepers and many others have all seen the positive results that Hogg & Thorburn can bring. Sole traders, partnerships and limited companies all benefit from our advice. No matter what you do, on what scale, we can assist you.

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James Hair & Co provides a comprehensive range of accounting, tax business consultancy and investment advisory services to SMEs and HNW individuals, particularly those with significant land, agricultural and other rural business interests. We provide services to clients operating throughout the whole of Scotland.

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Johnston Carmichael advise 130 land estates covering over 650,000 acres. We understand the intricacies of owning and managing an estate and have the expertise to help our clients develop while minimising their tax burden. Our expertise includes: tax planning, succession planning, inheritance tax planning, maximising business property relief, new project feasibility studies, renewable energy projects, maximising capital allowances, entrepreneurs’ relief planning, VAT planning for property development or renovations, restructuring family trusts and diversification projects, furnished holiday lets, shooting and forestry.

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Whether you want to buy, let, rent or sell residential property our global network of specialists are on hand to provide expert knowledge of domestic and international property markets. Our agency services are backed up by teams of professional consultants who are able to advise on a full range of services including Valuations, Residential Development and Rural Services.

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Langleys LLP have the expertise to help our clients develop while minimising their tax burden. Our expertise includes: tax planning, succession planning, inheritance tax planning, maximising business property relief, new project feasibility studies, renewable energy projects, maximising capital allowances, entrepreneurs’ relief planning, VAT planning for property development or renovations, restructuring family trusts and diversification projects, furnished holiday lets, shooting and forestry.

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- **Lochter Activity Centre**
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  - Web: www.macleodconstruction.co.uk

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  - Email: malcolmainnes@gmail.com
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  - We are a small firm providing a dedicated and personal farm and estate management and consultancy service. The business is over 40 years old and our team have decades of experience dealing with a huge variety of rural projects and issues. Please get in touch to see how we might be able to help.

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  - Email: admin@mccash.co.uk
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  - Can advise on valuations, restoration and framing of pictures.
  - Address: Kilspindie Manse, Errol, Perth PH2 7RX

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Tel: 0131 226 6541
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Millar & Bryce has a wealth of experience and a distinguished history in the land and property sector. Our capability stretches from delivery of legal reports in property transactions to provision of bespoke plans and title services to support complex large-scale voluntary transfers which induce first registration.

Sandy McCreath heads our Rural Practice. Sandy has worked on everything from acquisitions and disposals to large renewable energy projects. Sandy’s clients include farmers, landowners and companies with interests in property and renewables. Sandy’s background is in Commercial Property giving a broad base of experience to match his specialist agricultural work.

Jan Mackay heads our telecoms team. Jan provides extensive knowledge of the telecoms sector in which she has specialised for more than 13 years.

Morton Fraser LLP, Solicitors, advise a wide range of clients with interests in rural Scotland, from individual landowners and farming businesses to institutional clients and governmental and non-governmental organisations. Lead by accredited specialist James Rust, this broad practice area involves traditional transaction based work and tax efficient succession planning. See http://www.morton-fraser.com/our-people/james-rust

Situated in the Southern Uplands, Muirhouse Farm has a series of Eco Holiday homes, from traditional conversions to a Straw House available for holiday use. It is as close to zero carbon as we can get with 125 acres of forestry providing timber for our own biomass as a selection of other technologies providing heat and electricity. We now also sell Skorpion wood chippers and offer a chipping service next to more traditional farm produce such as Scotch (Highland) beef, lamb, venison and game birds.

Murchison Law serves clients throughout the Highlands and Islands with a particular interest in all matters relating to land. Our three experienced Directors each look after clients in different sectors, each providing tailored advice. We represent a range of clients from tenants of the smallest crofts to owners of large estates, and everything in between.

Overlooking the River Tay near Dunkeld, Murthly Estate sits in beautiful surroundings. We still have some availability for weddings in 2017 and 2018. Murthly Castle, the Chapel, and the Walled Garden can all be used for wedding ceremonies and receptions, whether religious, humanist or civil.

Also on the estate is Murthly Sawmill which has a long-standing reputation for quality fencing and garden products!

NEWFuel supplies wood chips for biomass heating systems and provides a mobile wood chipping service, covering the north east of Scotland.

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Nick Alexander is a successful trainer of National Hunt racehorses at Kinneston in Kinross-shire. Owning all or part of a racehorse is an exciting and rewarding adventure and Nick would welcome you to Kinneston to give you an insight to his approach, there are always opportunities to join fun and friendly partnerships and usually quality horses for sale, 5 per cent discount available to Scottish Land & Estates members on all training fees. Call him on 07831 488210 to find out more.

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Pentland Biomass is a family business based just outside Edinburgh. Formed in 2006, our contract wood chipping service produces over 50,000 tonnes of chip per annum. We also deliver over 11,000 tonnes of woodchip and pellets each year and have installed and maintain over 250 biomass boilers.

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Peter Giffiths & Associates LLP is a firm of Rural Practice Surveyors operating throughout the Highlands and North East of Scotland. We offer strategic advice, management and book keeping services across a spectrum of all rural matters including, renewables energy, valuation, agricultural tenure, residential letting and sporting management. With offices near Elgin and on the Black Isle we are dedicated to giving a high-quality professional and personalised services to individual clients.

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Scene & Herd is a public relations and marketing consultancy which uses passion and enthusiasm to build the reputation of client businesses and help them grow. Specialising in farming, diversification, country sports, agriservices, food and drink, lifestyle and all things rural, we deliver results by truly believing in the businesses we represent and then using our expertise to ensure that they are ‘seen and heard’ in all the right places.

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Scottish Rural Business Directory

**SRUC** exists to deliver comprehensive skills, education and business support to Scotland’s land-based industries, founded on world-class and sector-leading research, education and consultancy. The integration of these three complementary ‘knowledge exchange’ services is of significant value to all with an interest in land-based activities – be they learners, businesses, communities or policy-makers. Strong in our heritage, SRUC will strive to lead the way in delivering economic, social and environmental benefits while providing a strong voice for our rural industries.

**Scottish Woodlands Ltd** provides a range of bespoke solutions aligned to clients’ objectives across Scotland/UK from a network of offices. Services include forestry and estate management, forestry investment advice and property acquisition, independent timber harvesting and marketing, renewable energy, and specialist contract services for the utilities and landscaping sectors. We offer standalone services for FSC and PEFC forest certification, digital mapping and woodland insurance. Scottish Woodlands’ origins go back over a century, being predominantly employee-owned for the last three decades.

**Scott-Moncrieff** is one of Scotland’s leading independent firms of chartered accountants and business advisers. We have been working with the farming community for many years. As well as general business advice, including accounts preparation, VAT returns and tax returns, we also provide specialist assistance. We draw on our vast experience to offer you an entirely fresh perspective on your position. We understand the challenges facing organisations Scotland-wide and beyond. Whatever issue you face, we’ll deal with it expertly and efficiently.

**Shepherd, Wedderburn & Lee**

Peter Misselbrook

Tel: 0131 473 5435
Email: peter.misselbrook@shepwedd.co.uk
Web: www.shepwedd.co.uk

We make it our business to understand our clients’ needs. Our expert team includes lawyers who have experience of farming and land management and who share our clients’ passion for business in the countryside.

Our approach is based on getting to know clients and anticipating the challenges they face. Our legal advice is high quality, commercially aware and professional.

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Stronachs offers a powerful combination of in-depth knowledge, competitive rates and legal expertise in sectors including rural and agricultural affairs, corporate finance, property, dispute resolution, oil and gas, employment and private client. Our accredited experts in the rural team, led by Hamish Lean, have significant experience of farming and rural property, land reform, conservation, letting and management. Stronachs also has expertise in the development and management of community trusts, as well as financing for projects and all other aspects of rural business.

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ThinkWhere is one of the leading independent Geographic Information System (GIS) consultancies in the UK. Based in Stirling, in the heart of Scotland, we provide innovative, high-quality geospatial products and services. Our solutions combine geographic data (including Ordnance Survey maps), your business information, and Open Source technologies… bringing efficiency and effectiveness to your workflows. We provide expert and professional assistance with digital mapping and GIS to those involved in the management of land, property and estates.

**THORNTONS**
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Email: kmackay@thorntons-law.co.uk
Web: www.thorntons-law.co.uk

We have an in-depth knowledge of all the issues affecting the rural sector so that we can make sure you are always one step ahead.

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Since its establishment in 2006 TransTech has offered services for businesses and individuals who require a knowledgeable and professional consultancy to ensure their projects are met with approval under environmental and ecological legislation. We deliver a range of environmental impact assessment work to comply with planning authority and environment regulator requirements. Our services include flood risk assessments, private water supply assessments, habitat (protected species) surveys, discharge modelling, environmental monitoring, peat assessments and land restoration.
Water Gems specialises in loch and pond management. We have been designing, building and maintaining water features for more than 20 years. Based in Edinburgh, we work all over Scotland and the north of England. If you have a problem with a body of water, we can help you with it. This includes aquatic plant management (spraying and cutting); dredging and desilting; water quality assessment and management; algal treatment and removal; inlet and outlet repair and construction; pond/fountain restoration and creation.

Wardell Armstrong is a professional consultancy providing services in mining and minerals, energy, waste resource management, property and development, utilities and infrastructure, sport and leisure, planning, landscape and environment. We have offices located throughout the UK including Edinburgh and Glasgow.

Vattenfall is one of Europe’s largest generators of electricity and is 100 per cent owned by the Swedish state. In the UK, our main business is developing, constructing and operating large-scale wind energy projects but we are also exploring the integration of other renewable technologies with our wind projects. We are currently looking for potential new wind farm sites of at least 250 hectares and are also interested in sites which other developers may no longer be progressing.

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The Tweed Foundation provides sound, scientific information upon which freshwater fisheries management is based in the River Tweed System. Provides a range of biological and environmental consultancy services for both the private and public sectors in the Tweed District by a highly trained and experienced team of biologists. Services include: full biological surveys; environmental impact assessment surveys & monitoring; scale reading; catch data analysis; fisheries management planning advice; fish rescues; data storage & mapping advice; bespoke data collection for specific tasks.

Turcan Connell is a firm of lawyers and tax advisers offering a unique combination of skills and expertise covering tax, land and property, estate and succession planning, employment, dispute resolution, family and private businesses, divorce and family and charity law.

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Ventoludens Ltd offers a full private banking service, including current accounts, deposits and lending. We also provide services to clients’ family members and family owned businesses.

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Our client relationships extend beyond the initial purchase, sale or lease of an estate, forest or farm. Our service doesn’t stop with property matters but property is often the starting point. From there our specialist team help our clients, often family owned farms and businesses, plan ahead for future generations. Farming and estate businesses regularly have complex corporate, planning and renewables, employment, tax and management issues. Known for our approachability and expertise we can help with all of these and more.
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